INTRODUCTION · NOVEMBER 2026

SubTerra Intelligence



Mapping danger, saving lives.

We map landmines from the air, so Ukraine's farmland can be mapped in years, not decades.

LAUNCH MARKET	STAGE	RAISING
Ukraine	**TRL 4–5**	**€10M seed**
132,000 km² potentially contaminated	Technology licensed and secured	At €30M pre-money

THE PROBLEM

Ukraine is the most mined country on earth

132,000
km² of land potentially contaminated

€10.0B
lost GDP every year the land stays contaminated

~53 years
to clear the mined farmland at today's pace

10–50
m² cleared per deminer per day, on foot

THE SOLUTION

One platform. One map. One decision.

01 · CARRIER

Airship

US-patented vacuum lift, no helium. Solar-charged batteries drive the propellers. Designed to stay up for days.

02 · DETECTION

Up to 9 sensors

Magnetometer, GPR, metal detection, LiDAR, SAR, thermal, optical, multi- and hyperspectral.

03 · THE CORE

Data and software

Built on Genetix Context Core, a deterministic fusion engine. Classifies on evidence, escalates to an expert when unsure.

WHY US

Hardware can be bought. Ground truth cannot.

Licensed and secured: US-patented vacuum lift, flight-tested; Genetix Context Core ~90% built; both licensed to SubTerra worldwide and irrevocably. **A library no one can buy:** every expert answer joins our validated ground-truth library. **We don't start cold:** SESU knows Jesper from 2023 work on an earlier ground-robot project.

THE BUSINESS

We sell a finished map, by the hectare

€117
per hectare mapped. A tenth of the ~€1,170 the state pays to clear farmland.

€1.5B
of mapping work in Ukraine alone. 58 states and territories are contaminated.

~2 years
to map Ukraine's mined farmland, instead of ~53 at today's pace (base case).

INVESTMENT HIGHLIGHTS

Round terms, capital plan and exit

ROUND TERMS

€10M

seed at €30M pre-money, €40M post-money. 25% to seed investors.

TOTAL CAPITAL RAISED

€31M

Seed, €6M non-dilutive (grants or matching loans), Series A ~€15M. Cash-flow positive from 2029.

2031 REVENUE, BASE CASE

€499M

EBITDA €313M (63% margin). 7 airships in Ukraine and expansion markets.

EXIT EV 2031

€1.2B

probability-weighted (€818M / €1,258M / €1,338M). Seed: ~€261M, 26× MOIC, ~99% IRR.

Figures from our financial model (Nov 2026). They assume a successful field test; scenario weights 15/75/10% are our assumption.

TEAM

Jesper Wieder

Founder & CEO. Building ventures since 1996 across the Nordics, Europe and the US.

Jamie Little

Co-founder & CEO, Anumá Aerospace. Inventor of the patented Partial-Vacuum Lift.

Søren O. Ekelund

CTO, Genetix. UXO detection work in Sudan 2016–18; 27+ years of software.

Claus Jordan

CEO, Genetix. 30 years in software and infrastructure.

€1.5B = 13.2M ha × €117/ha. Capacity is calculated; the field test measures it. Sources: Demining Ukraine 2026, Tony Blair Institute 2024, Ukraine ministries 2025, Landmine Monitor 2026.

Let's discuss soon.

We are raising a €10M seed round to prove the platform in the field in Ukraine.

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